



SPORTS LAW and POLICY CENTRE S.r.l.s.  
Via Sarajevo n. 13  
84014 Nocera Inferiore, Sa, Italy  
C.F. e P.IVA 05283020658  
E-mail info@slpc.eu - Fax +39 0692912678



# **COMPULSORY TRAINING PROGRAMME FOR SPORTS' AGENTS ENROLLED IN THE FIGC REGISTER**

**14 - 15 - 16 - 17 NOVEMBER 2023  
13 HOURS VIA VIDEO-CONFERENCE ZOOM**



The SLPC programme is mainly addressed to foreign sports agents enrolled in the relevant Italian Football Federation Register. It aims to provide them with the necessary knowledge of the relevant sports regulations and State Law provisions.

The programme focuses on rights and obligations of sports agents and on those of their clients: clubs and players.

The lecturers are among the best international and national professionals with an in-depth knowledge of the relevant regulatory and contractual issues.

The programme is composed of three sessions which end with a tutorial on how to implement in practice the principles and the rules learned in class.



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## PROGRAMME

### **I Part - 14 NOVEMBER 2023**

**2:30 - 5:30 PM (CET) - 3 hours**

#### **ITALIAN SPORTS LAW AND THE SPORTS JUSTICE SYSTEM**

- 1. Law Decree no. 220/2003: the principle of autonomy of sport
- 2. FIGC: Statutes.
- 3. The FIGC internal regulations (N.O.I.F.):
  - 3.1 Registration of players,
  - 3.2. Protection of players,
  - 3.3.. Rights and Obligations of Clubs and players' rights.
- 4. The CONI Sports Justice Code.
- 5. The FIGC Sports Justice Code:
  - 5.1. Rules of conduct
  - 5.2. Breaches and Sanctions
- 6. Disputes on technical matters.
- 7. Financial disputes.
- 8. EU Law principles relevant to sport.

### **II Part - 15 NOVEMBER 2023**

**2:30 - 5:30 PM (CET) - 3 hours**

#### **SPORTS EMPLOYMENT**

- 1. Old and new labour issues and the so-called 'vincolo sportivo'.
- 2. The status of Professional and amateur players
- 3. De facto professionals: an analysis of critical points on the basis of the national and international case law.
- 4. Law no. 91/1981: the professional player's contract
- 5. The collective bargaining agreements.
- 6. Individual contracts and standard template contracts
- 7. Labour disputes before arbitration bodies.
- 8. Social security and insurance protection.
- 9. Tax issues
- 10. The new "sports worker".

#### **Tutorial**

- How to draft a sports employment contract,
- how to draft an international sports employment contract.



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**III Part - 16 NOVEMBER 2023**  
**2:30 - 6:30 PM (CET) - 4 hours**  
**SPORTS AGENT**

- ◆ 1. Players' Agents between deregulation and regulated profession.
- ◆ 2. The current FIFA Regulations on working with Intermediaries (2015).
- ◆ 3. The forthcoming FIFA Agents Regulations: comments about the initial draft circulating among the stakeholders.
- ◆ 4. The FIFA TMS Obligations.
- ◆ 5. D.P.C.M. of 23 March 2018 on the Sports' Agents' Register.
- ◆ 6. CONI Sports Agents Regulations.
- ◆ 7. D. Lgs. n° 36/2021 and n° 37/2021 on the amateurs and professionals entities.
- ◆ 8. Compatibility between the professions of sports agent and lawyer.
- ◆ 9. The foreign sports agent in Italy: rights and obligations.

◆ **Practice exercise -**

- International transfers and intermediation, due diligence, cases, and issues.

**IV Part - 17 NOVEMBER 2023**  
**2:30 - 5:30 PM (CET) - 3 hours**

**FIGC REGULATIONS ON SPORTS AGENTS:  
THE MANDATE CONTRACT AND DISCIPLINARY LIABILITY**

- ◆ 1. The FIGC Sporting Agents Regulations.
- ◆ 2. Rights and obligations of Players and Football Clubs.
- ◆ 3. Sports Agents' duties, incompatibility, and conflict of interests.
- ◆ 4. The mandate contract.
- ◆ 5. Code of Professional Conduct for Sports Agents.
- ◆ 6. Breaches, disciplinary proceedings and relevant sanctions.

◆ **Workshop**

"THE AGENT'S ACTIVITY: comparative analysis of the relevant regulations in Italy, the UK, France, Germany and Spain".



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## SPEAKERS:

JACQUES BLONDIN



MARIO TENORE



ANDREA BOZZA



MICHELE COLUCCI



SALVATORE CIVALE



VITTORIO RIGO



GIANMARIA DAMINATO



LUCA TETTAMANTI



CRISTIANO NOVAZIO

MARIO VIGNA





In cooperation with



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## COMPULSORY TRAINING PROGRAMME FOR SPORTS' AGENTS ENROLLED IN THE FIGC REGISTER

### REGISTRATION FORM

TO BE SENT VIA EMAIL TO [INFO@SLPC.EU](mailto:INFO@SLPC.EU)

Full Name of the Agent: \_\_\_\_\_

Date and place of born: \_\_\_\_\_

FIGC registration number: \_\_\_\_\_ CONI registration number: \_\_\_\_\_

Company name for Invoicing: \_\_\_\_\_

Full Address: \_\_\_\_\_

Vat number: \_\_\_\_\_

Mobile Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Date and place \_\_\_\_\_ Signature (*and stamp*) \_\_\_\_\_

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Please, attach to the form the proof of payment of the registration fee of **366 Euro (Vat 22% included)**:

Account Company Name:	SPORTS LAW AND POLICY CENTRE
Code IBAN:	IT 47 Y 01030 76480 000063220265
Code BIC/SWIFT:	PASCITMMSAR
Bank Name:	MONTE dei PASCHI di SIENA
Full Address Bank:	MONTE dei PASCHI di SIENA, Filiale di Sarno (Sa), Italy Via Giacomo Matteotti, 19 - 84087 Sarno (Sa), Italy
Full Address Company:	SPORTS LAW and POLICY CENTRE S.r.l.s. Via G. Pascoli, 54 - 84014 Nocera Inf. (Sa), Italy
Description:	Registration Fee Sports' Agents Training Programme